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MOST FAVORED NATIONS - PRICE GUARANTEE PROVISION		Submitted By:	Purchasing Division
		Approved By:	Purchasing Agent
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Policy

The Purchasing Agent will ensure that County vendors are complying with the intent of the most favored nations price guarantee provision whenever applicable.

The “Most Favored Nations Price Guarantee Provision” is boilerplate language that is included in the IFB solicitation. The Purchasing Agent will use the following provision/clause for inclusion in the agreement document:

“In the event of a price decline, or should you at any time, during the life of this agreement, sell the same materials or service, under similar quantity and delivery conditions, to the State of California or legal district thereof, or to any County or Municipality within the State of California, at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.”

Procedures

If the Purchasing Agent becomes aware the County’s agreement vendor is selling the same products or services, under similar quantity and delivery conditions, to the State of California or other municipalities within the State of California at lower prices, the Purchasing Agent will contact the agreement vendor and insist such lower prices are immediately extended to the County.